

BCStrategies Experts  
 at Enterprise Connect deliver valuable insight and  
 information about UC solutions, vendors, and implementation options  
**Schedule also available online at [www.BCStrategies.com](http://www.BCStrategies.com)**

Monday, March 30, 2020			
8:00 - 8:45	Can You Kill Desktop Telephony And Eliminate Your Phone Bill?	Osceola A	Phil Edholm
8:00 - 8:45	Speech Technologies: Innovations And Use Cases	Sun D`	Jon Arnold
9:00 - 9:45	Innovation Showcase: Security And Privacy	Sun C	Dave Michels
9:00 - 9:45	5G Progress Report	Sun B	Michael Finneran
9:00 - 9:45	SBCs As Your Gateway To The Cloud	Osceola A	Marty Parker
10:15 - 11:00	Has Transformation Finally Arrived For Communications and Collaboration?	Osceola CD	Jim Burton
1:00 - 1:45	Enterprise Case Studies: Living With Multiple Team Collab Apps	Sun B	Blair Pleasant
1:00 - 1:45	Moving Older Systems In 2020: Roadmap, Tools, and Strategies	Naples	Melissa Swartz
2:00 - 2:45	Hidden Factors in UCaaS TCO	Naples	Robert Harris
2:00 - 2:45	Taming Teams: Making Microsoft Teams Work For Collaboration, Voice, and Meetings	Sun A	Kevin Kieller
3:10 - 3:30	Adding Value With Contact Center Capabilities	Expo Theater	B. Pleasant, S. Leaden
3:10 - 3:30	Orienting Your offers to Customers' Strategies	Expo Theater	Marty Parker
Tuesday, March 31, 2020			
8:00 - 8:45	How To Win At User Adoption	Sun A	Blair Pleasant
12:00 -1:00	Success Strategies For Consultants in the 2020s	TBA	Jon Arnold
12:10 -12:30	Making Money With Microsoft Office 365	Expo Theater	J. Burton, K Kieller
3:00 - 4:30	Microsoft vs. Cisco 2020: Platform Transformation	Osceola CD	Phil Edholm
5:40 - 6:00	Where IoT Converges with UC, CPaaS, and CC	Expo Theater	Tom Brannan
Wednesday, April 1, 2020			
8:00 - 8:45	Indoor Cellular Versus Wi-Fi	Osceola B	Michael Finneran
8:00 - 8:45	Procurement Challenges In The Age of Opex	Sun B	JR Simmons
9:00 - 9:45	Strategic Planning Essentials for Enterprise Communications	Osceola A	Marty Parker
2:00 - 2:45	Cloud Contracts: The Good, The Bad, And The Ugly	Osceola A	Steve Leaden
3:00 - 3:45	Mobility 2023: How 5G And More Will Change Mobility	Sun A	Michael Finneran
3:00 - 3:45	What To Do About Voice and Team Collaboration: Real World Dilemmas Solved	Osceola A	Beth English
4:00 - 4:45	Premises vs. Cloud- Which Is Right For You?	Sun A	Melissa Swartz
Thursday, April 2, 2020			
9:00 - 9:45	How To Compare And Choose Team Collaboration Apps	Sun B	Kevin Kieller
10:15 - 11:15	Challenges and Benefits Of IOT for Enterprise Communications	Sun A	Tim Brannen
11:15 - 12:00	Locknote/Town Hall	Sun A	M. Finneran, K Kieller, S. Leaden, D. Michels

